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APPARATUS AND METHOD FOR OPTIMIZING THE PERFORMANCE OF
COMPUTER TASKS USING INTELLIGENT AGENT WITH MULTIPLE
PROGRAM MODULES HAVING VARIED DEGREES OF DOMAIN KNOWLEDGE

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Cross-reference to Related Applications

6-D
This application is related to the following U.S.
Patent Applications, all of which were filed on even date
herewith by Bigus et al: U.S. Serial No. 08/821,935
entitled "INTELLIGENT AGENT WITH NEGOTIATION CAPABILITY

10 AND METHOD OF NEGOTIATION THEREWITH", U.S. Serial No.

6-D
08/822,119 entitled "APPARATUS AND METHOD FOR COMMUNICATING
BETWEEN AN INTELLIGENT AGENT AND CLIENT COMPUTER PROCESS

6-D
USING DISGUISED MESSAGES" and U.S. Serial No. 08/826,107
entitled "APPARATUS AND METHOD FOR OPTIMIZING THE

15 PERFORMANCE OF COMPUTER TASKS USING MULTIPLE INTELLIGENT
AGENTS HAVING VARIED DEGREES OF DOMAIN KNOWLEDGE". The
disclosures of all of these applications are hereby
incorporated by reference herein.

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Field of the Invention

The invention is generally related to intelligent
agent computer programs executable on computer systems and
the like, and in particular, the use of such agents for
performing specific tasks in a computer system.

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Background of the Invention

Since the advent of the first electronic computers in
the 1940's, computers have continued to handle a greater
variety of increasingly complex tasks. Advances in
30 semiconductors and other hardware components have evolved
to the point that current low-end desktop computers can
now handle tasks that once required roomfuls of computers.

Computer programs, which are essentially the sets of
instructions that control the operation of a computer to
35 perform tasks, have also grown increasingly complex and

powerful. While early computer programs were limited to performing only basic mathematical calculations, current computer programs handle complex tasks such as voice and image recognition, predictive analysis and forecasting, multimedia presentation, and other tasks that are too numerous to mention.

However, one common characteristic of many computer programs is that the programs are typically limited to performing tasks in response to specific commands issued by an operator or user. A user therefore must often know the specific controls, commands, etc. required to perform specific tasks. As computer programs become more complex and feature rich, users are called upon to learn and understand more and more about the programs to take advantage of the improved functionality.

In addition to being more powerful, computers have also become more interconnected through private networks such as local area networks and wide area networks, and through public networks such as the Internet. This enables computers and their users to interact and share information with one another on a global scale. However, the amount of information is increasing at an exponential rate, which makes it increasingly difficult for users to find specific information.

As a result of the dramatic increases in the both complexity of computer programs and the amount of information available to users, substantial interest has developed in the area of intelligent agent computer programs, also referred to as intelligent agents or simply agents, that operate much like software-implemented "assistants" to automate and simplify certain tasks in a way that hides their complexity from the user. With agents, a user may be able to perform tasks without having to know specific sequences of commands. Similarly, a user

Intelligent agents are characterized by the concept of delegation, where a user, or client, entrusts the

Intelligent agents may also have differing capabilities in terms of intelligence, mobility, agency, and user interface. Intelligence is generally the amount of reasoning and decision making that an agent possesses.

Mobility is the ability to be passed through a network and execute on different computer systems. That is, some agents may be designed to stay on one computer system and may never be passed to different machines, while other agents may be mobile in the sense that they are designed to be passed from computer to computer while performing tasks at different stops along the way. User interface defines how an agent interacts with a user, if at all.

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other parties such as other users, computer systems and agents, conduct negotiations on behalf of their client, and enter into commercial transactions.

5 The relative performance of intelligent agents in
handling certain tasks may vary between agents, e.g.,
depending upon the degree of domain knowledge possessed
thereby. However, an agent which performs well when
handling a particular task in one instance may not perform
10 the same type of task in other situations and under other
circumstances. As a typical agent may experience a wide
variety of situations when it is operating in a real world
environment, a given agent will not always be able to
provide its client with optimal performance. Moreover, it
15 is often difficult, if not impossible, to develop an agent
that is capable of handling all possible situations with
equally proficient results.

For example, in electronic commerce applications,
security is a major concern. Intelligent agents may be
20 entrusted with the authority to sell or purchase products
on behalf of a client, and may be dispatched to any number
of computer systems in a network to perform negotiations.
Often, the computer systems to which the agents are
dispatched are remote to the client's system, and thus not
25 under the direct control of the client. An agent may thus
be subject to scrutiny by third parties, either through
monitoring transmissions between the agent and its client,
or through actual scanning and reverse compiling of the
program code of the agent. In some instances, the risk
30 may be segregated into transmission risk, which is
associated with the transmission media between the agent
and the client, and environment risk, which is associated
with the environment in which the agent is resident. Each

type of risk may present unique concerns for a given agent.

Beyond the clear risk of discovering confidential information such as a client's credit card or bank account number, additional risks are posed when an agent is subject to scrutiny. As an example, an agent would be placed at a competitive disadvantage if any of its negotiation strategies, techniques or plans, or any specific instructions from its client, were discovered by other parties. If a message to an agent from its client indicates that the agent should offer \$100, but is authorized to go as low as \$90, another party that intercepts this message immediately knows that a transaction may be completed at the lower price. Also, even if the message is not intercepted, if the agent has stored the \$90 price as its lowest authorized offer, reverse compilation or scanning of the agent by another party may lead to similar results.

The degree of domain knowledge such as autonomy granted to an agent by its client, and the remaining domain knowledge retained by the client, may vary significantly for different agents. In general, however, the more domain knowledge that is imparted to an agent, the greater the security risk presented to the agent and its client.

Often, a tradeoff must be made between absolutely secure agent transactions with prohibitively high costs, and less secure agent transactions with acceptable costs. The greatest security would be obtained when most, if not all, of the domain knowledge for conducting negotiations is retained by the client, with only a limited intermediary agent sent out to relay messages between the client and the other party being negotiated with. However, this configuration would present significant time

and cost burdens on the client since all decision making would remain with the client, and since multiple messages would likely need to be transmitted between the client and the other party. Given these likely burdens, there would
5 be little, if any, benefit in utilizing an agent at all. This would especially be the case in operating environments where the security risks are known to be small.

Security risks are also present for other
10 applications of intelligent agents. For example, a client may have developed an agent with a unique search engine that greatly outperforms its competitors' designs. In certain operating environments, the agent may be more likely to be intercepted and copied by competitors -- a
15 situation that the client would prefer to avoid. However, without an agent mechanism that appropriately balances cost and security, the industry will continue to be limited by today's solutions.

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Summary of the Invention

The invention addresses these and other problems associated with the prior art in providing a manner of optimizing the performance of a given computer task with an intelligent agent by utilizing one or more of a plurality of program modules suited to perform the computer task but having varied degrees of domain knowledge. Based upon an objective criteria that is determined for a given situation, an intelligent agent is configured to execute one or more of the program modules to perform the task. Consequently, the performance of the computer task by the intelligent agent is optimized for a wide variety of situations.

In an exemplary embodiment of the invention, program modules having varied levels of autonomy are used to conduct negotiations, with the projected security risk for a given negotiation being used as the objective criteria by which program modules are selected to conduct the negotiations. In unknown or untested environments, or in environments in which known security risks are present, a program module which merely acts as an intermediary between the client and another party is selected, leaving the majority of domain knowledge such as authority to complete transactions with the client. For other environments where the security risk is known to be not as great, program modules having more autonomy to conduct negotiations and complete transactions independent of the client are selected, thereby relieving the client of much of the burden of handling these particular negotiations. However, it should be appreciated that a vast number of objective criteria for selecting different agents may be used in the alternative, and thus the invention is not limited to this particular embodiment or application.

These and other advantages and features, which characterize the invention, are set forth in the claims annexed hereto and forming a further part hereof.

However, for a better understanding of the invention, and
5 of the advantages and objectives attained through its use, reference should be made to the Drawing, and to the accompanying descriptive matter, in which there is described illustrated embodiments of the invention.

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Brief Description of the Drawing

FIGURE 1 is a flowchart illustrating the operation of an agent manager in selecting one of a plurality of intelligent agents with varied degrees of domain knowledge to perform a computer task, consistent with the invention.

FIGURE 2 is a flowchart illustrating the operation of an agent manager in selecting within an intelligent agent one or more of a plurality of program modules with varied degrees of domain knowledge to perform a computer task, consistent with the invention.

FIGURE 3 is a flowchart illustrating the operation of an intelligent agent in selecting one or more of a plurality of program modules therein having varied degrees of domain knowledge to perform a computer task, consistent with the invention.

FIGURE 4 is a block diagram of a networked computer system environment for use with the illustrated embodiments of the invention.

FIGURE 5 is a block diagram of the networked computer system of Fig. 4, illustrating the interaction between intelligent agents therein.

FIGURE 6 is another block diagram of the networked computer system of Fig. 4, illustrating in greater detail the primary components in the client and remote computer systems.

FIGURE 7 is a block diagram of an exemplary agent manager and reinforcement learning module consistent with the invention, and for use in the selection of one of a plurality of agents having varied degrees of domain knowledge.

FIGURE 8 is a flowchart illustrating the operation of a semi-autonomous agent consistent with invention.

FIGURE 9 is a flowchart illustrating the operation of a fully-dependent agent consistent with invention.

FIGURE 10 is a flowchart illustrating the operation of a fully-autonomous agent consistent with invention.

FIGURE 11 is a block diagram of an exemplary intelligent agent having multiple program modules of varied degrees of domain knowledge.

FIGURE 12 is a block diagram of another exemplary intelligent agent constructed from program modules from one or more pools of program modules.

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Detailed Description of the Illustrated Embodiments

The embodiments of the invention are principally directed to optimizing the performance of computer tasks by intelligent agents in a wide variety of situations.

5 Intelligent agents are computer programs which have
been delegated a degree of autonomy but which are limited
to operating within constraints defined by their client
(which may be, for example, another agent; a computer
program, application or system; or an individual
10 interacting with the agent through a computer --
hereinafter a client computer process). A subset of such
agents which are capable of being passed between and
operating in different applications or computer systems
are referred to as mobile agents. In certain
15 circumstances, the functions of a mobile agent, combined
with the functions of an agent manager program that is
resident in a client's computer system and interacts with
the mobile agent, may cooperatively be considered as
portions of a single intelligent agent where the domain
20 knowledge has been allocated between home and mobile
portions. However, as used herein, the term agent may be
considered to include simply a portion or module of an
agent resident in a computer system irrespective of
whether any portion of the functionality for the agent as
25 a whole is resident on another computer system or in
another computer process.

In general, an agent has the ability to sense, recognize and act. These functions are typically embodied in a number of components, including an engine, a knowledge component, an adapters component, a library, and a view component. Generally, the engine controls the overall operation of an agent and functions as the "brains" of the agent, and the knowledge component stores information that is representative of the acquired

knowledge of the agent. The adapters component handles interaction between an agent and external objects, thereby functioning as the mechanism through which the agent "senses" and interacts with its environment. A library
5 persistently stores the information utilized by the knowledge component, and the view component provides the human interface, if any, for an agent, e.g., for supplying instructions to the agent.

Moreover, as discussed above, agents may have varied
10 degrees of domain knowledge -- that is, intelligence and/or skills applied to a specific field or function, typically applied to a particular computer task. This may be exhibited through greater or lesser degrees of autonomy or authority, alternate processing strategies, different
15 types and/or amounts of stored information, different sources of information, different capabilities (e.g., monitoring functionality vs. monitoring and response functionality), different goals or objective functions, different inputs or sensed values to which an agent may be
20 responsive, alternate logic implementations (e.g., neural networks vs. procedural logic), etc.

For example,⁵ in the illustrated embodiments discussed in greater detail below, domain knowledge is represented in part by the degree of autonomy granted to an agent to
25 conduct negotiations in electronic commerce applications as well as the inputs to which the agent is responsive and the knowledge present in the agent. In addition, in other electronic commerce applications, domain knowledge may represent different manners or strategies for achieving a
30 desired goal, e.g., optimizing a negotiation strategy for one agent to maximize profit, while optimizing a strategy for another agent to maximize the number of completed transactions. Domain knowledge in such applications may

also be market dependent, e.g., where agents are optimized for automobile markets, stock markets, etc.

As another example, domain knowledge may represent a particular indexing or searching algorithm used by a data mining agent, e.g., where one particular searching algorithm may work better for legal cases while another may work better for technical documents. In other data mining applications, domain knowledge for one type of agent may include only the ability to monitor for problems, e.g., looking for low stock or late deliveries in an inventory monitoring agent. In other agents, the domain knowledge may also include the ability to respond, e.g., in the above inventory application, ordering low stock items, ordering alternates for late deliveries, or canceling orders when sales are low.

Domain knowledge may also simply represent different manners of performing the same or similar general task, e.g., for the purpose of disguising the identity of the agents' client, since differently-configured agents may present different characteristics when scanned by third parties. For example, this may permit differently-configured agents to be dispatched from a single client to conduct negotiations with a single party so that the agents play off one another to obtain more favorable results for the client.

Intelligent agents are typically programmed to handle particular computer tasks, which may include practically any operation performed on a computer. For example, in electronic commerce applications, the computer tasks for which agents are programmed to handle are typically that of conducting negotiations and completing transactions. For data mining applications, the computer tasks may be the indexing or retrieval of desired information from one or more databases.

Consistent with the invention, one or more objective criteria are used in the selection of one of a plurality of agents, or alternatively, one of a plurality of program modules in an agent, such that a given computer task is
5 handled with optimal performance for its given situation. The plurality of agents (or program modules) are all configured to handle a common general computer task (e.g., "buy a car", "get me everything you can find out about company X", etc.), although the relative performance,
10 capabilities, manners, and mechanisms by which the different agents (or program modules) operate to handle the task may nonetheless differ.

A program module (or mechanism) may be considered to include any function, object, or block of program code
15 configured to perform a given computer task. A suitable objective criteria may represent practically any testable or measurable variable or variables that varies in different situations to which an agent may be exposed, and that may affect an agent's relative performance under
20 those situations.

For example, in the illustrated embodiments discussed in greater detail below, the objective criteria is the perceived risk to an agent dispatched to a remote computer system, whether due to known risks or due to a lack of
25 knowledge as to the risk inherent in an untested environment. The objective criteria may also include relative compute or transmission speeds, or the perceived risk of a particular transmission media, which may be used to determine whether domain knowledge related to
30 disguising or encrypting messages is implemented in a dispatched agent.

Other examples of objective criteria may include the source of information for data mining applications (e.g., particular domains or databases, or types of data), user

approval or feedback (e.g., a qualitative assessment of performance by a user), and profits or costs for electronic commerce applications, among others.

Selection of agents or program modules within agents
5 based upon the objective criteria will vary depending upon
the particular objective criteria and types of situations
to which the agent(s) may be exposed. For example, for
the illustrated embodiments discussed in greater detail
below, the risk to an agent may be tested based upon the
10 IP address of the remote system to which an agent is to be
dispatched, and any identifying information about the
other party to a negotiation, among others. Separate risk
factors may also be monitored for the transmission media
and the agent's resident environment such that domain
15 knowledge specific to each type of risk may be separately
utilized as necessary.

For data mining applications, the source of
information could be tested based upon the IP address of
the database being searched, the type of information being
20 sought, etc. In electronic commerce and other
applications, the reliability of data could also be tested
by looking at the source thereof (e.g., prices retrieved
from a bulletin board may be more reliable than prices
quoted in a magazine article), and/or by comparing the
25 similarity of the data to the type of information being
sought. Also, the volatility of a market or the type,
quantity or value of particular classes of goods may be
tested (e.g., a car buying agent may warrant or require a
more aggressive negotiation strategy than a compact disc
30 buying agent).

In addition, selection based upon an objective
criteria may occur dynamically, and may even be updated
from time to time. For example, an agent may be
configured to dynamically select program modules in

response to changing circumstances such as changes in market conditions, changes in size, speed, or other capacity of a remote site, and new input from a client (e.g., as related to information that is otherwise
5 unavailable to an agent while resident in a remote system), among others.

Agents or program modules may be matched with particular values of an objective criteria to assist in the selection of agents or program modules. The matching
10 may be as simple as a mapping or table matching agents/program modules and values of the objective criteria, or may include predictive and interpretive logic such as provided by factor weighting, neural networks, expert systems, fuzzy logic systems, etc. to attempt to
15 select the most appropriate agent/program module even when no direct match exists for a given value of the objective criteria.

Moreover, selection based upon the objective criteria may be adaptively controlled. For example, the actual
20 results and relative performance of agents dispatched to perform particular tasks may be analyzed and used to modify the selection of agents for given values of the objective criteria. To this extent, a reinforcement learning module, implemented for example in a neural
25 network, may be particularly well suited for use in agent or program module selection consistent with the invention.

As discussed above, the objective criteria may be used to select between a plurality of agents, or between a plurality of program modules in an agent, that have varied
30 degrees of domain knowledge. The program flow for dispatching one of a plurality of agents based upon an objective criteria is illustrated by agent manager 200 in Fig. 1. In block 201, a request to perform a task is received, and in block 202 the objective criteria is

tested by the agent manager. Next, in block 204, an agent is selected, based upon the objective criteria, from a pool of agents having varied degrees of domain knowledge. In block 206, the selected agent is dispatched to perform its task, and in block 208, the performance of the agent upon completion of the task is optionally analyzed if adaptive agent selection is utilized.

Similarly, the program flow for selecting one or more of a plurality of program modules based upon an objective criteria is illustrated by agent manager 210 in Fig. 2. In block 211, a request to perform a task is received, and in block 212 the objective criteria is tested by the agent manager.

Next, in block 214, one or more program modules are selected, based upon the objective criteria, from a plurality of program modules having varied degrees of domain knowledge. In some embodiments, one of a plurality of available program modules may be selected. For example, program modules may have duplicate functionality that is implemented in alternate manners. In such instances, only one module may be selected.

In other embodiments, individual program modules may have additive or non-overlapping functionality so that multiple program modules (e.g., a subset of program modules) are selected in a given agent. For example, one program module may provide basic domain knowledge, with additional program modules selected as necessary to add additional domain knowledge to more sophisticated agents.

In addition, the agent may need to be configured for proper execution of the appropriate program module or modules. For example, if an agent is provided with both selected and non-selected program modules (e.g., where duplicative functionality is provided by different alternative modules), an agent may be configured by

initializing, sending a message or setting a variable in the agent specifying which program module or modules to execute. In the alternative, an agent may be constructed from component parts prior to its dispatch, whereby the agent may be configured by bundling all of the selected program modules with any necessary components that are generic to all of an agents' permutations.

Next, in block 216, the configured agent is dispatched to perform its task, and in block 218, the performance of the agent upon completion of the task is optionally analyzed if adaptive selection is utilized.

It should also be appreciated that the functions of testing the objective criteria, selecting agents or agent program modules based upon the objective criteria, and/or analyzing the performance of agents need not be performed by an agent manager or other computer process resident in the client computer system, but may be performed by any suitable evaluation module or program. In addition, performance analyzation may also rely on a user's subjective assessment. A separate agent may be utilized as an evaluation module to perform any or all of these functions. Also, any of these functions may be implemented in the agent that has been dispatched to perform a task, whereby the agent includes an evaluation module.

For example, as illustrated in Fig. 3, an agent 220 may receive a task request in block 221, test the objective criteria in block 222, select the appropriate program module in block 224 and execute the selected program module in block 226 to perform the task. In addition, the agent may analyze its performance in block 228 if desired. The above-described configuration has a number of benefits. For example, in electronic commerce applications, an agent could be dispatched with a task to

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A representative hardware environment suitable for use with the illustrated embodiments of the invention is illustrated in Fig. 4, where a networked computer system 10 generally includes one or more computer systems, e.g., single-user computer systems 16, 18 and multi-user computer systems 20, 60, coupled through a network 15. Multi-user computer system 20 typically includes one or more servers 25 to which one or more single-user computers 22 may be networked through a separate network 24. Similarly, multi-user computer system 20 typically includes one or more servers 65 coupled to one or more single-user computer systems 62 through a network 64. Network 15 may represent any type of networked interconnection, including but not limited to local-area, wide-area, wireless, and public networks (e.g., the Internet).

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from manipulation by other parties when the agent is resident on the system. The client system is also the computer system from which management of the agent is typically handled. The agent typically but not

5 necessarily will also originate from the client system.

A remote system, on the other hand, will hereinafter refer to a computer system that is typically not capable of providing a desired level of security for an agent, generally because the computer system is not under the
10 control of the client. It is typically while resident on a remote system that an agent runs the greatest risk of being scanned or reverse compiled, or of having communications intercepted or monitored, by other parties.

The various embodiments described hereinafter have
15 principal uses in electronic commerce applications, where agents are configured to negotiate commercial transactions, generally in the role of buying or selling agents. The agents may negotiate with other agents, other computer systems, or even other individuals. The agents
20 may interact one-on-one, or may be capable of operating within a "market" of multiple agents, along the lines of a stock or commodity market. Computer systems having the ability to host agents for interaction therebetween include negotiating programs of varying sophistication and
25 are hereinafter referred to as agent hosts. However, it should be appreciated that the invention applies equally to other applications of intelligent agents, and thus should not be limited specifically to electronic commerce applications.

30 Fig. 5 illustrates a mobile intelligent agent 100 which communicates with an agent manager 32 in client system 20. During negotiation with another party such as negotiating agent 95, mobile agent 100 is resident on remote system 60. It should be appreciated that remote

system 60 may be the client for agent 95, or may also be considered to be remote relative to this agent as well.

An exemplary functional design of networked computer system 10 for implementing various embodiments of the invention is illustrated in Fig. 6. Server 25 of client system 20 generally includes a central processing unit (CPU) 28 coupled to a memory 30 and storage 40 over a bus 54. A local area network interface is provided at 52, and an interface to remote system 60 over external network 15 is provided through interface 50. Agent manager program 32 is resident in memory 30, as is a reinforcement learning module 34 that enables the agent manager to adaptively optimize the performance of tasks. Storage 40 includes one or more agents 42 (of which may include agent 100, for example), which are computer programs or modules that may be retrieved and used locally within system 20, or dispatched to remote systems to execute and perform tasks on behalf of the client system. Storage 40 also includes an agent mission database 44 which may track agent operations and the relative success or failure thereof.

Server 65 of remote system 60 also includes a CPU 68 coupled to a memory 70, storage 80, external network connection 90 and local network connection 92 over a bus 94. An agent host program 72 is resident in memory 70 to handle interactions between agents resident in the remote system. Typically, the agent host program is an asynchronous message/event driven environment that provides a common platform over which agent computer programs execute and interact, much like an operating system. The agent host is also capable of permitting messages to be sent between agents and their clients. Memory 70 also includes a negotiating program 74 which operates as the "other party" in transactions with agent

100, which may be another agent, a market or bulletin board application, or even an interface program through which an individual interacts with agent 100. Storage 80 maintains a transaction history database 82 which logs the transactions completed on the server.

Servers 25, 65 may be, for example, AS/400 midrange computers from International Business Machines Corporation. However, it should be appreciated that the hardware embodiments described herein are merely exemplary, and that a multitude of other hardware platforms and configurations may be used in the alternative.

Moreover, while the invention has and hereinafter will be described in the context of fully functioning computer systems, those skilled in the art will appreciate that the various embodiments of the invention are capable of being distributed as a program product in a variety of forms, and that the invention applies equally regardless of the particular type of signal bearing media used to actually carry out the distribution. Examples of signal bearing media include but are not limited to recordable type media such as floppy disks, hard disk drives, and CD-ROM's, and transmission type media such as digital and analog communications links.

Negotiating Agents with Adaptive Agent Selection

Fig. 7 illustrates an exemplary configuration of client computer system 20 for providing adaptive agent selection consistent with the invention. Agent manager 32 is coupled to a reinforcement learning module 34 through which analysis of agent performance and control of agent selection is performed. Agent manager 32 is shown coupled to a pool of agents 42 having varied degrees of domain knowledge, or alternatively, to one or more pools of

One or more information sources 56 are also coupled to agent manager 32 to enable it to obtain the factor or factors for testing the objective criteria (in this embodiment, security or risk). Information sources 56 may include internal databases updated by manager 32 or other components in client system 20, as well as external databases.

Risk may also be analyzed over time based upon the actual performance of dispatched agents, e.g., by monitoring the number of dispatched agents that disappear, or the length of time between communications from

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32 provides actual performance data to adaptively modify the selection functionality of module 34.

In the illustrated embodiment, an adaptive heuristic critic neural network architecture is utilized in module 5 34 to provide adaptive reinforcement learning. The design, training and operation of an adaptive heuristic critic neural network is well known in the art. For example, one suitable development environment for performing the development and training of such a neural 10 network is the IBM Neural Network Utility available from International Business Machines Corporation, among others.

Module 34 includes a sensor 36 which compares desired (optimum) agent performance and actual agent performance and generates a scalar reinforcement reward/penalty value 15 therefrom. A critic network 37 provides temporal difference learning in response to the actual agent performance data and the reinforcement value from the sensor. Critic network 37 outputs a utility signal that is back propagated to a plurality of action networks 38.

20 An action network 38 is provided for each agent or program module. Each action network receives agent performance data and outputs therefrom an action merit signal to a stochastic action behavior block 39. Block 39 probabilistically chooses an action (here, which one of 25 the agents or program modules to dispatch), and outputs therefrom a control action signal representative thereof to agent manager 32. Block 39 introduces randomness to agent selection to widen its search space, which has been found to improve long term performance of the module.

30 Module 34 adaptively modifies its selection of agents based upon the analyzed performance of a dispatched agent. If an agent performs well, sensor 36 reinforces critic network 37, which in turn reinforces the corresponding action network 38 such that it is more likely that the

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same agent/program module is selected under similar circumstances. On the other hand, if an agent performs poorly, sensor 36 negatively reinforces critic network 37, which in turn reduces its utility output to action

5 networks 38 to reduce the likelihood that the same agent/program modules is selected under similar circumstances.

In the alternative, other reinforcement learning modules and algorithms may be used. For example, other
10 neural network architectures, such as Q-Learning neural networks, Bayesian networks, dynamic programming techniques, among others, may be used.

Module 34 may be initially trained in a manner known in the art, e.g., by using example training records. In
15 the alternative, module 34 may simply be initialized with predetermined or random networks which act as a starting reference point from which the module adaptively learns. The former approach often improves the quality of the initial decisions made by the module in operation.

20 Agent pool 42 includes a plurality of agents in which the domain knowledge thereof varies in the degree of autonomy delegated thereto during negotiations, the internal knowledge therein, and the inputs to which an agent is responsive thereto. At one extreme, a simple
25 intermediary agent, or fully dependent agent, may have little domain knowledge in that the agent merely serves the function of passing messages between a client and another party to a negotiation, such that authority for determining offers, accepting or rejecting offers,
30 implementing negotiation strategies, etc. rests fully with the client. At the other extreme, a fully autonomous agent may be provided with the basic parameters for a desired transaction and thereafter entrusted with the authority to complete such a transaction free from any

additional input on the part of the client. Between these extremes, one or more additional agents, referred to as semi-autonomous agents, may be entrusted with the ability to conduct limited negotiations. One possible semi-

5 autonomous agent may be authorized to conduct negotiations for a limited number of offer iterations, but with final authority for approving an agreed-upon transaction still resting with the client. Other possible degrees of domain knowledge between the extremes are also possible.

10 Fig. 8 illustrates an exemplary program flow for negotiation with a semi-autonomous agent which has authority to negotiate with another party with limits on the offer amount and the number of iterations (offers made by the agent) that the agent can undertake on its own.

15 The interaction between the agent and an agent manager on a client system, and the other party being negotiated with (another agent, computer process or system, or individual interacting through a computer), is also illustrated.

For the semi-autonomous agent, negotiations are

20 instituted after the agent manager selects the agent from the agent pool and dispatches the agent, as illustrated in blocks 130 and 131. It should be appreciated that the agent may be dispatched with a desired transaction or transactions which the client wishes to complete

25 (including information such as desired quantity, description of goods/services to be sold/purchased, etc.), as well as any other constraints placed upon the agent by the manager (e.g., the number of negotiation iterations to process, a maximum or minimum limit on the amount to

30 offer, etc.). In the alternative, some or all of this information may be relayed to the agent at a later time by the agent manager.

Next, in block 132, the agent gathers information after it has been dispatched to the remote system. For

example, the agent may poll a bulletin board or market for outstanding offers, or may attempt to find and initiate negotiations with another party, e.g., another computer system, another agent, or an individual interacting

5 through a computer system. The agent may also simply wait for incoming offers from other parties. Block 132 also performs the functions of processing messages from other parties and from the agent manager.

10 Next, in response to input received by the agent, a decision is made in block 134. It is in this block that a negotiation strategy of the agent is implemented, whereby the agent determines, based upon the input it receives, whether and how to proceed in negotiations with another party.

15 Generally, one of three actions may be instituted in response to block 134. First, as illustrated by block 136, a message may be sent to the other party, e.g., indicating acceptance or rejection of an outstanding offer, issuing an offer or counteroffer, terminating
20 negotiations, requesting that the other party wait, etc. The other party receives the message at block 138 and processes it at block 140, typically issuing a response message back to the agent. Control then returns to block 132 to process the response message from the other party.

25 Second, as illustrated by block 142, the agent may decide to send a message back to the agent manager. The agent manager then receives the message at block 144, processes the message in block 146 and sends a response message back to the agent in block 148. In block 150, the
30 agent receives the message and passes control to block 132 to process the response message from the agent manager.

Also, as disclosed in U.S. Patent Application Serial No.

6.9 08/822119, entitled "APPARATUS AND METHOD FOR COMMUNICATING BETWEEN AN INTELLIGENT AGENT AND CLIENT COMPUTER PROCESS

USING DISGUISED MESSAGES" (which has been incorporated by reference), the messages between the agent and its manager may be disguised to impede scrutiny by third parties.

Third, as illustrated by block 152, the agent may
5 decide to leave the remote system and return to its client system, e.g., after completion of a successful transaction or after termination of an unsuccessful negotiation. An agent may "leave" when its program code is moved or transmitted from the remote system to the client system.
10 In the alternative, an agent may transmit any necessary information (e.g., domain knowledge and/or results) to the client system and terminate on the remote system.

The return of the agent is illustrated in block 154. Then, in block 156, the performance of the agent may be
15 analyzed in the manner discussed above.

Fig. 9 illustrates an exemplary program flow for negotiation with a fully-dependent agent which acts principally as an intermediary with no authority to negotiate with another party without specific instructions
20 from the agent manager. As with the semi-autonomous agent, negotiations are instituted after the agent manager selects the agent from the agent pool and dispatches the agent, as illustrated in blocks 160 and 162. Next, in block 164, the agent gathers information after it has been
25 dispatched to the remote system. Block 164 also performs the functions of processing messages from other parties.

Next, in response to input received by the agent (typically as a result of an offer being received from another party), a message is sent to the agent manager in
30 block 166. The agent manager then receives the message at block 168, processes the message in block 170 and sends a response message back to the agent in block 172. As with the semi-autonomous agent, messages between the agent and

agent manager may be disguised to impede scrutiny by third parties.

Next, in block 174, the agent receives the message and passes control to block 176 to process the instruction provided in the response message. Generally, one of two actions may be instituted in response to block 176. First, as illustrated by block 178, a message may be sent to the other party, e.g., indicating acceptance or rejection of an outstanding offer, issuing an offer or counteroffer, terminating negotiations, requesting that the other party wait, etc. The other party receives the message at block 180 and processes it at block 182, typically issuing a response message back to the agent. Control then returns to block 164 to process the response message from the other party.

Second, as illustrated by block 184, the agent may decide to leave the remote system and return to its client system, e.g., after completion of a successful transaction or after termination of an unsuccessful negotiation. The return of the agent is illustrated in block 186. Then, in block 188, the performance of the agent may be analyzed in the manner discussed above.

Fig. 10 illustrates an exemplary program flow for negotiation with a fully-autonomous agent which has full authority to conduct negotiations with little or no supervision by the agent manager. As with the semi-autonomous agent, negotiations are instituted after the agent manager selects the agent from the agent pool and dispatches the agent, as illustrated in blocks 190 and 191. Next, in block 192, the agent gathers information after it has been dispatched to the remote system. Block 192 also performs the functions of processing messages from other parties.

Next, in response to input received by the agent (typically as a result of an offer being received from another party), control passes to block 193 to make a decision based upon the inputs to the agent. It is in this block that a negotiation strategy of the agent is implemented, whereby the agent determines, based upon the input it receives, whether and how to proceed in negotiations with another party.

Generally, one of two actions may be instituted in response to block 193. First, as illustrated by block 194, a message may be sent to the other party, e.g., indicating acceptance or rejection of an outstanding offer, issuing an offer or counteroffer, terminating negotiations, requesting that the other party wait, etc. The other party receives the message at block 195 and processes it at block 196, typically issuing a response message back to the agent. Control then returns to block 192 to process the response message from the other party.

Second, as illustrated by block 197, the agent may decide to leave the remote system and return to its client system, e.g., after completion of a successful transaction or after termination of an unsuccessful negotiation. The return of the agent is illustrated in block 198. Then, in block 199, the performance of the agent may be analyzed in the manner discussed above.

Any number of negotiation strategies and features may be incorporated into any of the agents in agent pool 42. For example, U.S. Patent Application Serial No. 08/821,935, entitled "INTELLIGENT AGENT WITH NEGOTIATION CAPABILITY AND METHOD OF NEGOTIATION THEREWITH", which has been incorporated by reference, discloses a suitable negotiation strategy which relies on the previous and current offers from the agent as well as the previous and current prices offered by the other party. A number of

additional negotiation features implemented in the
aforementioned application may also be used, including
dynamic value determination, disguising negotiation
strategy by randomizing an agent's behavior, and limiting
5 unproductive negotiations by constraining an agent's
behavior, among others. Other negotiation strategies and
features may also be used consistent with the invention.

Moreover, any of the agents in agent pool 42 may be
implemented using neural networks for implementing
10 decision making and/or message disguising, as disclosed in
U.S. Patent Application Serial No. 08/822,119, entitled
"APPARATUS AND METHOD FOR COMMUNICATING BETWEEN AN
INTELLIGENT AGENT AND CLIENT COMPUTER PROCESS USING
DISGUISED MESSAGES" (which has been incorporated by
15 reference). For example, for a semi-autonomous agent, a
neural network may be configured to receive the following
inputs:

- other party's last price
- other party's current price
- 20 • agent's last public offer
- product characteristics
- instruction from manager:
 - increase in offer authorized
 - increase in iterations authorized
 - 25 • increase in offer not authorized
 - increase in iterations not authorized
- last message sent back to manager

In addition, the neural network may be configured to
generate the following outputs:

- 30 • public price offer
- message to other party
 - make offer

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- withdraw offer
- accept
- reject
- counteroffer
- 5 • please wait
- finished
- message to manager
 - probable acceptable alternative, do you accept
 - iterations exceeded, recommend continue
 - 10 • iterations exceeded, recommend withdrawal
 - recommend immediate withdrawal
 - dummy transmission to motivate negotiation
 - request approval to increase offer

15 For a fully-dependent agent, a neural network may be configured to receive the following inputs:

- other party's last price
- other party's current price
- number of iterations
- agent's last public offer
- 20 • product characteristics
- instruction from manager:
 - buy or sell
 - withdraw
 - counteroffer

25 In addition, the neural network may be configured to generate the following outputs:

- public price offer
- message to other party
 - make offer
 - 30 • withdraw offer

- accept
 - reject
 - counteroffer
 - finished
- 5 • message to manager
- current price offer
 - other party's current price
 - feature presence

For a fully-autonomous agent, a neural network may be
 10 configured to receive the following inputs:

- other party's last price
 - other party's current price
 - number of iterations
 - agent's last public offer
- 15 • product characteristics

In addition, the neural network may be configured to
 generate the following outputs:

- public price offer
 - message to other party
- 20 • make offer
- withdraw offer
 - accept
 - reject
 - counteroffer
- 25 • finished

Moreover, for training purposes, additional
 information may also be used in the generation of suitable
 training records for any of the above agents, although
 such information is not directly input to the neural
 30 network. Such information may include:

- desired price and features

- agent autonomy price range (range of prices within which agent is authorized to negotiate autonomously)
- 5 • manager approval price range (range of prices within which agent requires approval from manager)
- acceptable iterations allowed without approval

It should be appreciated that other agents implementing alternate negotiation strategies and decision making processes, and with other degrees of autonomy between fully-autonomous and fully-dependent, may be used in the alternative. Moreover, it should be appreciated that other functionality may be required for the autonomous operation of any of the agents in agent pool 42, and that such additional functionality may be implemented via procedural logic and/or neural networks. For example, functions such as initialization, maintenance, finding other agents or markets to interact with, etc. may also be utilized. However, as these functions relate more to the basic operation of an agent, which is in general known in the art, these functions will not be discussed in any greater detail herein.

Referring again to Fig. 7, as discussed above, agent manager 32 may select from multiple program modules of varied degrees of domain knowledge to perform a desired computer task. Agent manager 32 may utilize an agent from pool 42 having multiple program modules with varied degrees of domain knowledge, and then configure the agent to execute a selected program module based upon the objective criteria.

For example, as shown in Fig. 11, agent manager 32 may utilize an agent 300 that includes a main module 302 which oversees the operations of the agent, and a communications module 304 that handles communications between the agent and its manager, and between the agent and other parties. Moreover, one or more additional

program modules 306-308 are interconnected to main module 302 to provide alternate functionality for the agent. Program module 306 implements a semi-autonomous functionality which operates in the manner disclosed above
5 for the semi-autonomous agent of Fig. 8. Program module 307 implements a fully-dependent functionality which operates in the manner disclosed above for the fully-dependent agent of Fig. 9. Program module 308 implements a fully-autonomous functionality which operates in the
10 manner disclosed above for the fully-autonomous agent of Fig. 10.

Selection of which of modules 306-308 may be made by agent manager, in the manner disclosed above with reference to Fig. 7. In the alternative, selection of
15 program modules based upon an objective criteria may be made internally within the agent, e.g., using predetermined selection criteria (e.g., to employ different negotiation strategies depending upon the time of day, etc.), or using an optional reinforcement learning
20 module 309 which operates in a similar manner to module 34 discussed above. It should be appreciated that when selection is performed within an agent, selections may be updated from time to time to adapt the behavior of the agent in view of changing circumstances.

25 As also illustrated in Fig. 7, agent manager 32 may rely on one or more pools of program modules 42' to construct a task-specific agent depending upon an objective criteria. For example, as shown in Fig. 12, agent manager 32 may construct an agent 310 from a number
30 of components. First, components which are generic to all permutations of an agent may be utilized, e.g., a main module 312 and communications module 314.

Second, components may be selected from pluralities of alternate program modules. For example, in one

embodiment where the decision logic of an agent is implemented in a neural network, a pool 320 of decision logic neural network modules may be provided, with another pool 322 of price range filters used to optimize the operation of the neural network modules for different price ranges. The use of the latter pool 322 permits the modules in pool 320 to be price independent so that, when agent manager 32 is required to dispatch an agent to conduct transactions for a particular product in a particular price range, the agent manager merely selects an appropriate decision logic network module from pool 320 (e.g., semi-autonomous program module 316) and price range filter from pool 322 (e.g., price range C filter 318). Other manners of customizing the modules in pool 320 may be envisioned, e.g., selecting from different requirements filters to optimize an agent for different products. Also, both procedural and neural network implemented decision logic modules may be included in pool 320 so that, depending upon the risk to a dispatched agent, either type of logic may be utilized.

Third, instead of selecting among alternate program modules, agent manager 32 may add additive program modules to enhance the domain knowledge of the dispatched agent. For example, in one embodiment, a pool of optional modules 324 may be provided with, among other modules, a time monitor module 319 that permits the negotiation strategy of the agent to vary depending upon the time of day (e.g., for markets which tend to be more volatile at the end of the day, module 319 may implement a more conservative negotiation strategy than otherwise employed). Other optional functionality may be implemented. For example, agent performance monitoring may optionally be included within agent 310 if desired.

5 suited for use with agents implementing multiple program
modules having varied degrees of domain knowledge, as
separate classes implementing each of the alternate
program modules may be interconnected with one another in
a single package.

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